



Programa de Parceiros Exclusivos LATAM — Piloto gratuito de 30 dias, 10 usuários, sem contrato.

Telco Bundle Partnership

Bundle AI into your subscriber plans. New revenue vertical. Proven model — Vivo already bundles AI (Perplexity).

Value Proposition

- Bundle Tess into PJ and PF plans — new ARPU from AI
- Multi-model platform (200+ AIs) vs. single-provider lock-in
- Revenue share model: 50-60% for telco partner
- Billing integration with existing telco infrastructure
- LGPD-native, production-proven, enterprise-grade SLAs

How It Works

You add Tess to your subscriber plans (PJ corporate or PF premium). Subscribers activate via your billing. You keep 50-60% revenue share. Tess handles AI infrastructure.

Revenue Example

5,000 subs × R\$49/month × 12 months = R\$2,940,000/year. Telco revenue share 50-60% = R\$1,470,000-1,764,000/year.

What's Included

- Dedicated technical & commercial partnership manager
- Billing integration support
- Co-branded marketing campaign
- White-label option available for premium tiers
- Enterprise SLAs with 99.9% uptime

Exclusividade LATAM

Janela única: estamos selecionando apenas 1 parceiro telco por país em LATAM. Vivo já provou o modelo com Perplexity. Quem fechar primeiro garante exclusividade nacional.

Next Steps

Piloto gratuito de 30 dias — 10 usuários, sem contrato. Vagas limitadas por vertical em toda LATAM. Seu concorrente direto já está em conversa.
