



Programa de Parceiros Exclusivos LATAM — Piloto gratuito de 30 dias, 10 usuários, sem contrato.

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## Co-sell Partnership

Recommend Tess in your consulting engagements. Earn recurring commissions without changing your business model.

### Value Proposition

- No inventory, no risk — recommend Tess and earn 10-15% recurring fee
- Complement your consulting with operational AI — not competing with strategy tools
- Differentiate your delivery with AI-powered execution layer
- Access to joint case studies and co-branded materials
- LGPD-compliant, 200+ models, 1000+ enterprise clients

### How It Works

You identify AI opportunities in your client engagements. You recommend Tess as the execution layer. We close together, you earn recurring commissions on every subscription.

### Revenue Example

3 deals x 50 users x R\$149/month x 12 months = R\$268,200/year. Partner co-sell fee = R\$26,820-40,230/year recurring.

### What's Included

- Co-sell partner agreement with deal registration
- Joint value proposition deck
- Reference architecture for common use cases
- Dedicated partner success manager
- Co-branded customer success stories

### Exclusividade LATAM

**Selecionando apenas 2-3 parceiros de co-sell por vertical em LATAM. Exclusividade territorial para quem fechar primeiro. Seu concorrente de consultoria já está em conversa conosco.**

### Next Steps

Piloto gratuito de 30 dias — 10 usuários, sem contrato. Vagas limitadas por vertical em toda LATAM. Seu concorrente direto já está em conversa.

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